

RSA-15 California Department of Rehabilitation - FY2017

I. Earnings and Employment

1. Gross Sales	48,356,035
2. Merchandise Purchases	18,112,985
3. Gross Profit	30,243,050
4. Payroll Expenses	15,292,895
5. Other Operating Expenses	6,807,952
6. Expenses	22,100,847
7. Operating Profit	8,142,203
8. Vending Machine and Other Income	201,905
9. Retirement and Other Benefits Paid	772,188
10. Net Proceeds	9,116,296
11. Levied Set Aside Funds	1,460,786
12. Net Profit to Vendors	7,655,510
13. Fair Minimum Return to Vendors	0
14. Vendors Earnings	7,655,510
15. Vendor Person Years of Employment	85.00
16. Average Vendor Earnings	90,065
17. The Median of Net Vendor Earnings in the State	44,126
18. Number of Other Persons with Visual Disabilities Employed	5
19. Number of Other Persons with Disabilities Employed	13
20. Number of Persons Having No Disability Employed	488
21. Total Number Employed in the Program	506

II. Vending Facilities and Vendors

A. Facilities on Federal Property

1. Number at Beginning of Year	24
2. Number Established during Year	2
3. Number Closed during Year	0
4. Number at End of Year	26

B. Vending Facilities Located on Federal Property, End Of Year

1. General Services Administration	5
2. U.S. Postal Service	9
3. Department of Defense	8
a) Military Dining Facility Contracts	5

b) Other DOD Vending Facilities	3
4. Department of Homeland Security	0
5. Department of Health and Human Services	0
6. Veterans Administration	1
7. Department of the Interior	0
8. Vending Routes on Multiple Federal Locations	2
9. All Other Federal Agencies	1
Other Federal Agencies Identified	Appraisers
10. Total	26

C. Contracts for Operation of Cafeterias and Military Dining Facilities

Camp Park and BT Collins

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Camp Park and BT Collins
Beginning Date of Contract (mm/dd/yyyy)	01/22/2017
Anticipated Termination of Contract (mm/dd/yyyy)	01/21/2022
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	2,280,549

Edward AFB

Agency or Branch of Military Awarding Contract	1
Name of Military Installation (if applicable)	Edward AFB
Beginning Date of Contract (mm/dd/yyyy)	09/26/2017
Anticipated Termination of Contract (mm/dd/yyyy)	09/25/2022
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	0

Fort Irwin

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Fort Irwin
Beginning Date of Contract (mm/dd/yyyy)	04/30/2017
Anticipated Termination of Contract (mm/dd/yyyy)	04/29/2018
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	4,167,897

Ft Hunter Liggett

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Ft Hunter Liggett
Beginning Date of Contract (mm/dd/yyyy)	11/01/2013
Anticipated Termination of Contract (mm/dd/yyyy)	10/31/2018
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	1,920,953

Presidio of Monterey

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Presidio of Monterey
Beginning Date of Contract (mm/dd/yyyy)	09/01/2016
Anticipated Termination of Contract (mm/dd/yyyy)	06/30/2021
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	3,902,484

D. Vendors on Federal Property

Vendors on Federal Property

1. Number at Beginning of Year	24
2. Number Entering during Year	3
3. Number Leaving during Year	1
4. Number at End of Year	26

E. Facilities on Public Property (State, County, Municipal)

Facilities on Public Property (State, County, Municipal)

1. Number at Beginning of Year	77
2. Number Established during Year	3
3. Number Closed during Year	5
4. Number at End of Year	75
a. Vending Facilities on State Property (end of year)	57

b. Vending Facilities on County Property (end of year)	17
c. Vending Facilities on Municipal Property (end of year)	1

F. Vendors on Public Property (State, County, Municipal)

Vendors on Public Property (State, County, Municipal)	
1. Number at Beginning of Year	71
2. Number Entering during Year	1
3. Number Leaving during Year	1
4. Number at End of Year	71

G. Facilities on Private Property

Facilities on Private Property	
1. Number at Beginning of Year	0
2. Number Established during Year	0
3. Number Closed during Year	0
4. Number at End of Year	0

H. Vendors on Private Property

Vendors on Private Property	
1. Number at Beginning of Year	0
2. Number Entering during Year	0
3. Number Leaving during Year	0
4. Number at End of Year	0

III. Vending Locations under the Interstate Highway Program

Category	Total Number	Total Vending Machine Receipts
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1. Number of Locations Operated by Vendors	32	1,014,653
2. Number of Locations Operated by Third-Party Contractors	1	1,310
3. Number of Vendors Employed in Highway Program	17	n/a
4. Total Number of Vending Locations	33	n/a

IV. Program Expenditures by Source of Funds

Category	Vending Machine Income - Federal	Vending Machine Income - Non-Federal	Set-Aside	State Appropriated Fund	Federal Funds	Other	Total
1. Purchase of New Equipment	0	0	108,751	0	401,815	0	510,566
2. Maintenance of Equipment	0	0	502,991	0	1,858,468	0	2,361,459
3. Replacement of Equipment	0	0	1,003,479	0	3,707,690	0	4,711,169
4. Refurbish Facilities	0	0	122,138	0	451,281	0	573,419
5. Management Services	0	0	34,013	715,709	2,762,215	0	3,511,937
6. Fair Minimum Return	0	0	0	0	n/a	0	0
7. Retirement / Pension Programs	159,306	145,509	0	0	n/a	0	304,815
8. Health Insurance Programs	0	0	461,061	0	n/a	0	461,061
9. Paid Sick Leave / Vacation Time	0	0	0	0	n/a	0	0
10. Initial Stock and Supplies	n/a	0	n/a	17,066	63,056	0	80,122
11. All Other Expenditures	n/a	6,312	n/a	0	n/a	0	6,312
12. Total	159,306	151,821	2,232,433	732,775	9,244,525	0	12,520,860

V. Distribution and Expenditure of Program Funds from Vending Machine Income and Levied Set-Aside

Category	Vending Machine Income - Federal	Vending Machine Income - Non-Federal	Levied Set-Aside	Total
1. Amount on Hand at Beginning of Year	0	20305	4348651	4368956
2. Funds Added during Year	174,378	154,709	1,587,551	1,916,638
3. Total Funds Available	174,378	175,014	5,936,202	6,285,594
4. Funds Distributed to Vendors	15,072	5,526	n/a	20,598
5. Other Funds Expended	159,306	151,821	2,232,433	2,543,560
6. Total Funds Distributed and Expended (Lines 4+5)	174,378	157,347	2,232,433	2,564,158
7. Amount at the End of the Year (Line 3 minus Line 6)	0	17,667	3,703,769	3,721,436

VI. Number of Sites Surveyed

Category	Federal Property Total	Non-Federal Property	Total
1. Number of Sites Surveyed During the Reporting Year	30	49	79
2. Number of Sites Accepted by the SLA	21	27	48
2a. Number of Accepted Sites Added to Existing Vending Facilities	0	2	2
2b. Number of Accepted Sites Used to Create New Vending Facilities	2	4	6
2c. Number of Accepted Sites Pending Assignment to a Blind Vendor	7	3	10
2d. Number of Accepted Sites Contracted to a Third-Party	12	18	30
3. Number of Sites Not Accepted by the SLA	4	16	20
3a. Due to Infeasibility of Site	4	16	20
3b. Due to Lack of Available SLA Funds	0	0	0
3c. Due to Lack of Qualified Vendors	0	0	0
4. Number of Sites Denied to the SLA by Property Management Officials	0	0	0
5. Number of Surveyed Sites with a Decision Pending	5	6	11

VII. Vendor Training

1. Number of Individuals Completing Training in the Reporting Year to Become Vendors: (sum of 1a through 1d) 2

a. Number Licensed and Placed as Vendors	0
b. Number Certified Awaiting Placement as Vendors	2
c. Number Placed as Employees in the Vending Facility Program	0
d. Number Employed in Allied Food Service Occupations	0
2. Total Number of Certified/Qualified Individuals Awaiting Placement as Vendors	3
3. Number of Vendors Provided In-Service Training (including on-line training)	41
4. Number of Vendors Provided Upward Mobility Training (including on-line training)	6
5. Number of Vendors Participating in National Consumer-Driven Conferences	6
6. Number of Vendors Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	25

VIII. State and Nominee Agency Personnel

A. Agency Personnel

Agency Personnel	State Agency Personnel	Nominee Agency Personnel	Total
1. Vending Facility Program Staff	26.00	0.00	26
a. Number of Business Consultants/Counselor Staff (FTE).	8.00	0.00	8

B. Training

Training	State Agency Personnel	Nominee Agency Personnel	Total
1. Number Who Received Training Related to Blindness, Business Management, or Aspects of the Randolph-Sheppard Vending Facility Program	12	0	12
2. Number Who Participated in National Consumer-Driven Conferences	1	0	1
3. The Number Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	4	0	4

Notes or Explanations

Add any notes or explanations that will assist in clarifying your data.

Certification

Certification

I do hereby certify that, to the best of my knowledge, the information given in this report is complete and accurate.

Name of Authorized Official Kelly Hargreaves

Title of Authorized Official Chief Deputy Director

Date Certified(mm/dd/yyyy) 12/27/2017

Also, please be sure to add an agency contact, telephone number and email address for follow-up questions that RSA may need to resolve.

Contact

Person David Burr

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This form has been approved for use by OMB through Nov 30, 2020.