

RSA-15 California Department of Rehabilitation - FY2019

I. Earnings and Employment

1. Gross Sales	50,326,440
2. Merchandise Purchases	18,258,269
3. Gross Profit	32,068,171
4. Payroll Expenses	19,436,453
5. Other Operating Expenses	4,863,638
6. Expenses	24,300,091
7. Operating Profit	7,768,080
8. Vending Machine and Other Income	156,437
9. Retirement and Other Benefits Paid	739,688
10. Net Proceeds	8,664,205
11. Levied Set Aside Funds	1,316,938
12. Net Profit to Vendors	7,347,267
13. Fair Minimum Return to Vendors	0
14. Vendors Earnings	7,347,267
15. Vendor Person Years of Employment	79.10
16. Average Vendor Earnings	92,886
17. The Median of Net Vendor Earnings in the State	54,955
18. Number of Other Persons with Visual Disabilities Employed	5
19. Number of Other Persons with Disabilities Employed	13
20. Number of Persons Having No Disability Employed	458
21. Total Number Employed in the Program	476

II. Vending Facilities and Vendors

A. Facilities on Federal Property

1. Number at Beginning of Year	24
2. Number Established during Year	0
3. Number Closed during Year	3
4. Number at End of Year	21

B. Vending Facilities Loacted on Federal Property, End Of Year

1. General Services Administration	4
2. U.S. Postal Service	8
3. Department of Defense	7
a) Military Dining Facility Contracts	5

b) Other DOD Vending Facilities	2
4. Department of Homeland Security	0
5. Department of Health and Human Services	0
6. Veterans Administration	1
7. Department of the Interior	0
8. Vending Routes on Multiple Federal Locations	1
9. All Other Federal Agencies	0
Other Federal Agencies Identified	
10. Total	21

C. Contracts for Operation of Cafeterias and Military Dining Facilities

Camp Park

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Camp Park
Beginning Date of Contract (mm/dd/yyyy)	08/30/2019
Anticipated Termination of Contract (mm/dd/yyyy)	08/29/2024
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	1,812,000

Edwards AFB

Agency or Branch of Military Awarding Contract	1
Name of Military Installation (if applicable)	Edwards AFB
Beginning Date of Contract (mm/dd/yyyy)	09/26/2017
Anticipated Termination of Contract (mm/dd/yyyy)	09/25/2022
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	2,160,000

Fort Irwin

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Fort Irwin
Beginning Date of Contract (mm/dd/yyyy)	04/01/2019
Anticipated Termination of Contract (mm/dd/yyyy)	03/31/2024
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	3,973,120

Ft Hunter Liggett

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Ft Hunter Liggett
Beginning Date of Contract (mm/dd/yyyy)	08/30/2019
Anticipated Termination of Contract (mm/dd/yyyy)	08/29/2024
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	1,878,000

Presidio of Monterey

Agency or Branch of Military Awarding Contract	2
Name of Military Installation (if applicable)	Presidio of Monterey
Beginning Date of Contract (mm/dd/yyyy)	08/30/2019
Anticipated Termination of Contract (mm/dd/yyyy)	08/29/2024
Gross Sales (Value) of Contract for the Most Recently Completed Option Year	3,940,000

D. Vendors on Federal Property

Vendors on Federal Property

1. Number at Beginning of Year	24
2. Number Entering during Year	0
3. Number Leaving during Year	3
4. Number at End of Year	21

E. Facilities on Public Property (State, County, Municipal)

Facilities on Public Property (State, County, Municipal)

1. Number at Beginning of Year	72
2. Number Established during Year	0
3. Number Closed during Year	10
4. Number at End of Year	62
a. Vending Facilities on State Property (end of year)	56
b. Vending Facilities on County Property (end of year)	6

c. Vending Facilities on Municipal Property (end of year) 0

F. Vendors on Public Property (State, County, Municipal)

Vendors on Public Property (State, County, Municipal)

1. Number at Beginning of Year 64
2. Number Entering during Year 2
3. Number Leaving during Year 7
4. Number at End of Year 59

G. Facilities on Private Property

Facilities on Private Property

1. Number at Beginning of Year 0
2. Number Established during Year 0
3. Number Closed during Year 0
4. Number at End of Year 0

H. Vendors on Private Property

Vendors on Private Property

1. Number at Beginning of Year 0
2. Number Entering during Year 0
3. Number Leaving during Year 0
4. Number at End of Year 0

III. Vending Locations under the Interstate Highway Program

Category

Total Number	Total Vending Machine Receipts
32	868,149

1. Number of Locations Operated by Vendors

2. Number of Locations Operated by Third-Party Contractors	1	1,737
3. Number of Vendors Employed in Highway Program	15	n/a
4. Total Number of Vending Locations	33	n/a

IV. Program Expenditures by Source of Funds

Category	Vending Machine Income - Federal	Vending Machine Income - Non-Federal	Set-Aside	State Appropriated Fund	Federal Funds	Other	Total
1. Purchase of New Equipment	0	0	0	0	0	0	0
2. Maintenance of Equipment	0	0	236,119	0	872,422	0	1,108,541
3. Replacement of Equipment	0	0	423,771	0	1,565,766	0	1,989,537
4. Refurbish Facilities	0	0	107,197	0	396,076	0	503,273
5. Management Services	0	0	32,577	749,580	2,889,943	0	3,672,100
6. Fair Minimum Return	0	0	0	0	n/a	0	0
7. Retirement / Pension Programs	189,078	171,629	0	0	n/a	0	360,707
8. Health Insurance Programs	0	0	372,694	0	n/a	0	372,694
9. Paid Sick Leave / Vacation Time	0	0	0	0	n/a	0	0
10. Initial Stock and Supplies	n/a	0	n/a	6,687	24,706	0	31,393
11. All Other Expenditures	n/a	6,287	n/a	0	n/a	0	6,287
12. Total	189,078	177,916	1,172,358	756,267	5,748,913	0	8,044,532

V. Distribution and Expenditure of Program Funds from Vending Machine Income and Levied Set-Aside

Category	Vending Machine Income - Federal	Vending Machine Income - Non-Federal	Levied Set-Aside	Total
1. Amount on Hand at Beginning of Year	0	17667	4936150	4953817
2. Funds Added during Year	209,869	186,277	1,501,860	1,898,006
3. Total Funds Available	209,869	203,944	6,438,010	6,851,823
4. Funds Distributed to Vendors	20,791	10,665	n/a	31,456
5. Other Funds Expended	189,078	177,916	1,172,358	1,539,352
6. Total Funds Distributed and Expended (Lines 4+5)	209,869	188,581	1,172,358	1,570,808
7. Amount at the End of the Year (Line 3 minus Line 6)	0	15,363	5,265,652	5,281,015

VI. Number of Sites Surveyed

Category	Federal Property Total	Non-Federal Property	Total
1. Number of Sites Surveyed During the Reporting Year	8	50	58
2. Number of Sites Accepted by the SLA	4	17	21
2a. Number of Accepted Sites Added to Existing Vending Facilities	0	1	1
2b. Number of Accepted Sites Used to Create New Vending Facilities	2	6	8
2c. Number of Accepted Sites Pending Assignment to a Blind Vendor	0	1	1
2d. Number of Accepted Sites Contracted to a Third-Party	2	9	11
3. Number of Sites Not Accepted by the SLA	3	6	9
3a. Due to Infeasibility of Site	3	6	9
3b. Due to Lack of Available SLA Funds	0	0	0
3c. Due to Lack of Qualified Vendors	0	0	0
4. Number of Sites Denied to the SLA by Property Management Officials	0	0	0
5. Number of Surveyed Sites with a Decision Pending	1	27	28

VII. Vendor Training

1. Number of Individuals Completing Training in the Reporting Year to Become Vendors: (sum of 1a through 1d)	3
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a. Number Licensed and Placed as Vendors	2
b. Number Certified Awaiting Placement as Vendors	1
c. Number Placed as Employees in the Vending Facility Program	0
d. Number Employed in Allied Food Service Occupations	0
2. Total Number of Certified/Qualified Individuals Awaiting Placement as Vendors	3
3. Number of Vendors Provided In-Service Training (including on-line training)	40
4. Number of Vendors Provided Upward Mobility Training (including on-line training)	7
5. Number of Vendors Participating in National Consumer-Driven Conferences	7
6. Number of Vendors Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	2

VIII. State and Nominee Agency Personnel

A. Agency Personnel

Agency Personnel	State Agency Personnel	Nominee Agency Personnel	Total
1. Vending Facility Program Staff	26.00	0.00	26
a. Number of Business Consultants/Counselor Staff (FTE).	8.00	0.00	8

B. Training

Training	State Agency Personnel	Nominee Agency Personnel	Total
1. Number Who Received Training Related to Blindness, Business Management, or Aspects of the Randolph-Sheppard Vending Facility Program	7	0	7
2. Number Who Participated in National Consumer-Driven Conferences	2	0	2
3. The Number Who Received Certification or Re-Certification in Food Safety Through a Nationally Recognized or State Recognized Program	1	0	1

Notes or Explanations

Add any notes or explanations that will assist in clarifying your data.

The difference between Section I, line 9 (Retirement and Other Benefits Paid) and Section IV lines 7, 8 and 9 is \$6,287. This for vendor life insurance reported on Line 11. Section V, line 2 includes \$1,188 for a prior period adjustment and \$46 in retirement dividends received. The set-aside amount reported in Section I is based upon the amounts

reported by the vendors, Section V is from the general ledger and includes prior fiscal years received, penalties and interest.

Certification

Certification

I do hereby certify that, to the best of my knowledge, the information given in this report is complete and accurate.

Name of Authorized Official Kelly Hargreaves

Title of Authorized Official Chief Deputy Director

Date Certified(mm/dd/yyyy) 12/31/2019

Also, please be sure to add an agency contact, telephone number and email address for follow-up questions that RSA may need to resolve.

Contact

Person David Burr

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This form has been approved for use by OMB through Nov 30, 2020.